



CO-OPERATIVE BANK OF SOUTH SUDAN

Project Manager -Donor Business & Consultancy Services

An exciting opportunity has arisen for an experienced Manager to join a well-established and growing team in The **Co-operative Bank of South Sudan** to drive in the growth of Donor Projects and Consultancy Business.

We are looking for experienced professional and innovative individual with imagination and determination to deliver a clear vision. If you have an excellent sale, presentation, proposal writing and project management skills, then this is an opportunity for you.

Reporting to the In-Charge Co-operatives & Co-op Consultancy, we are looking for a person who combines relationship management expertise with business acumen, constructively challenges the business and provides valuable insight to ensure optimal decision-making outcomes.

The role

The successful jobholder will be expected to:

- Manage the various donor funded projects carried out by the Bank.
- Write proposals and tenders to NGOs and Donor for banking business including, Project Management, consultancy services, CIT among others.
- Marketing the Bank to Donor Agencies and International Organizations operating in the country.
- Conduct consultancy services to various organizations including donor agencies, development partners' humanitarian organizations, NGOs etc. to bring positive impact to the lives of people of South Sudan and earn revenue for the bank.
- Work closely with various consultants contracted by the bank to deliver set objectives.
- Provide capacity building to Co-operatives, pre-Co-operatives, associations and other self-help groups to enhance social-economic development of the people through wealth creation by working collaboratively with development partners/donors such as NGOs to directly impact agriculture, farmers and Co-operatives.
- Act as a liaison between the bank, donors/development partners and other private sector players.
- Coordination of donor project implementation and monitoring.
- Provide leadership and relationship management to the bank's Donor and NGO business by managing the portfolios and working with other business units for the growth of this business sector.
- Assist in scoping business levels with clear wallet sizes of all partnerships.

Qualifications, Skills & Attributes

The successful jobholder must be a South Sudanese national and is required to possess the following qualifications:-

- Must have a relevant bachelor's degree from a recognized University with experience ideally in a leading organization, with a proven track record in Project Management, marketing & relationship management.
- A Master's Degree or relevant post graduate diploma will be an added advantage.
- Working knowledge (not less than 2 years) of Banking, donor relations, proposal writing and/or general business/will be added advantage.
- Strong conceptual, analytical, documentation and presentation skills with ability to influence and negotiate at different levels.
- Excellent Sales and Presentation skills with strong business acumen.

If you are confident that you fit the profile and you are keen to add value to your career then forward your application enclosing detailed Curriculum Vitae and copies of your Academic Certificates to email address: HRD@co-opbankss.com indicating "**Project Manager- Donor Business & Consultancy Services**" on the subject line by close of business on Tuesday 04th February 2025.